

# RELATIONSHIP BETWEEN DIVIDEND PAYOUT RATE AND EARNINGS IN THE OIL AND GAS SECTORS IN NIGERIA

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## Abstract

*The study is concerned with the examination of relationship between dividend payout rate and earnings in the gas and oil sectors in Nigeria. It employs Vector Autoregressive (VAR) model on time series data for Nigeria. The test of descriptive statistics and the Unit root test were carried out on the data set. The correlation and co-integration test were also used to ascertain the direction and strength of the relationship between the variables while unrestricted VAR, the impulse response and the variance decomposition were used to ascertain the dynamic relationship between dividend payout and earnings. The findings reveals that all the variables were integrated of order two that is  $I(2)$ , with positive relationship between the variables. There is a co-integrating relationship between the variables. Also, the further result reveal that the past values of Earnings Per Share (EPS), Total Dividend Per Share (TDPS) and Earnings Per Share (EPS02) nominal shock contribute significantly to EPS appreciation in the oil industry in Nigeria during the period under consideration. The study therefore concludes that the endogenous variables considered in the model are significant determinant of EPS in the Nigeria oil industry. It therefore recommends that a policy that pay attention in this area formulated in order to achieve the desired objectives of increasing EPS in Nigeria oil industry and boost economy growth in the long run.*

**Keywords:** Earnings per share, Total dividend per share, Oil and gas sectors, Vector autoregressive model and Variance decomposition

## Introduction

Crude oil is the largest source of energy today all over the world. It powers the global economy and its industrialization processes. According to Abubakar& Umar (2013), the fluctuation in the price of crude oil is expected to

have significant impact on both imports and the exports of the product in any country. They further stated that Nigeria as oil producing nation has the largest oil production in Africa and the 6th among Organization of Petroleum Exporting Countries (OPEC) membership (Abubakar& Umar, 2013), Oliver Inyiama&, Ugah (2015). The impact of the fluctuation prices of crude oil in OPEC, its export has almost got the economy of Nigeria on its' knees. The dependence of Nigeria on crude oil production and export, could qualify her to be suffering from what is known as Dutch Diseased Economy (DDE). According to Adebisi, Adesola and Okwong (2012), the Dutch Diseased Economy is that whose original exports were tradable agricultural goods and later shift to the export of a booming sector that consequently leads to the appreciation of the real exchange rate and the near extinction of the original agricultural exporting sector. In it view he emphasized that the expansion of Nigeria's petroleum exports due to the discovering of crude oil drained resources from other parts of the economy and brought about a rise in urbanization to the new oil centers as well as generated an appreciable exchange rate that culminated into a decline in the competitiveness of non-oil exports and of import-competing industries.

As a company's ability to consistently pay out dividend over time, it revealed information about the management's assessment of the firm's future prospects, and send signals to the market about its fundamentals. Investigation the key determinants of dividend policy may be regarded as a puzzle over years. Researching into the use of corporate dividend policy has no doubt increased our understanding of the concept of it and its constituents, despite persistence of the puzzle. This may be the reason for the school of thought's position that researchers have contributed to the multiple paradoxes of corporate dividend policy. Some investors believe in capital accretion in form of capital gains, than annual dividend that may tend to eat deep into corporate investible funds and pruning down the planned level of financial performance. Mlonzi, Kruger and Nthoesane (2011) believe that earnings may provide critical information to shareholders on firm past performances and at the same time used extensively in forecasting future performance and in equity valuation. They emphasized the primary role of earnings and dividend payout propensity to provide some predictive information about future earnings to both present and potential investors in making investment decisions. As a result, the declaration of intended dividend by directors at the Annual General Meeting is expected to serve as an indication that the firm is healthy and capable of sustaining and improving the current level of financial performance in both short-run and long-run. This was the view supported by the signaling theory.

To Nwidobie (2013), the higher these dividends, the more satisfied are these owners who ascertain that financial investments of the companies are rewarding and attractive to non-owners to invest in. To him the dividend payments are associated with firms that have good corporate governance, believing that firms in legal regimes that focus on protecting investors are likely to earn more and pay even higher dividends than firms in legal regimes with less investor protection. Gill, Biger & Tibrewala, (2010) talking of shareholder's wealth, the conventional assertion is that a properly managed dividend policy had an impact on share prices and shareholders' wealth. This study however aims at evaluating the relationship regarding to causality, magnitude and nature of influence, between earnings and dividend payout rates in the Nigeria Oil and Gas Sector.

### **Review of Related Literature**

Ahmadu Abubakar and Abdulkarim Garba (2017) in Ross (1977), opined in propounding the Signaling theory created a theoretical model, which had its root from the information asymmetry between managers as fund users and shareholders as fund providers. The theory ascertains that managers have access to information relating to the value of the firm's assets than other outside agents and investors. Managers seek to use dividend pay-out policies to signal to the shareholders, the financial performance of their firms. Similarly, firms could reveal the strategies used in pursuing their vision and attaining their mission. To Islam, Aamir, Ahmad and Saeed (2012) the determinants of dividend policy in Karachi stock exchange and State Banks in Pakistan was investigated. Their results show that Payout Ratio (PR), Earnings Per Share (EPS), growth and sale positively influenced dividend payout while profitability and debt to equity negatively influence dividend payout. Maladjian and Khoury (2014) examined the determinants of dividend payout in the Lebanese Banks listed on the Beirut Stock Exchange. Using the OLS and dynamic panel data, discovered that the dividend payout policies affects positively firm size, risk and previous year's dividends, but negatively affects the opportunity for growth and profitability. Alzomaia, M. and Al-Khadhiri, A. (2013), examined the profitability, size, tax, investment opportunities and life cycle stages of the firm as determinants of dividend policy in non-financial and sub-sectors of non-financial sector of Pakistan. They used panel data regression analysis and it was discovered that profitability, tax, size and investment opportunities influence the determinants of dividend policy most.

A research into whether there are significant abnormal returns around the public announcement of earnings and to ascertain whether the efficient

capital market hypothesis applies to Alternative Public Equity Exchange (ALtX) for small and medium-sized companies was conducted by Mlonzi, Kruger and Nthoesane (2011) in Johannesburg Stock Exchange (JSE) in South Africa. Their study focus on companies listed on JSE-ALtX stock market that announced annual earnings between 1<sup>st</sup> January and 31<sup>st</sup> December 2009 using Capital Asset Pricing Model (CAPM). Evidence empirically reveals that there is a negative share price reaction to earnings announcements on the small ALtX stock market. The ALtX similarly reveal a weak form of market efficiency. The study concludes that during recession, shareholders' wealth is eroded in the small ALtX market. Though, the weak form of market efficiency gives an opportunity for entrepreneurs and investors to investigate the market for profits when the market is performing very well. Nuredin (2012) and Alzomaia, & Al-Khadhiri (2013), similarly employed a mixed approach to find the determinants of dividend policy such as profitability, growth, liquidity, size and leverage in Ethiopia, Bangladesh and Poland in insurance and banking sectors adopting the correlation analysis, OLS and panel regression techniques. Their findings reveal that profitability, dividend payout ratios and liquidity significantly influence dividend policy positively.

Gill, Biger and Tibrewala (2010) investigated the determinants of dividend policies and payout in France and America. Their study used the OLS regression and the findings reveal that earnings per share, dividend from the previous year and indebtedness are significant determinants of dividend policies. Profit margin, tax, and market-to-book ratio are determinants of dividend payout significantly. Musiega, Alala, Musiega, Maokomba and Egezza (2013), Tsuji (2010) and Al-Kuwari (2009) investigated the determinants of dividend payout and policy of non-financial firms and electrical appliances industry in Kenya and Japan and the GCC countries. Using purposive sampling for sample of 30 non-financial companies, descriptive statistics and multiple regressions, it was found that return on equity, current earnings and firms' growth correlated positively to dividend payout. Though, business risk and size were the determinants of dividend payout in Kenya, while value-weighted dividend yields, value weighted non-payers' size, and value-weighted after-tax earnings-to-total-asset ratios are the determinants of dividend policy in the Japanese electrical appliances industry.

The analysis reveal that most of the existing studies concentrated in developed countries of Europe and America with less emphasis on emerging economies of Africa especially Nigeria. It was also discovered that the methodology are more concerned on assessing relationships and evaluating effects of the independent variables on the dependent variable. However,

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looking at these gaps, this study aims at carrying out an analysis on the relationship between earnings and dividend payout rate in Nigeria Oil and Gas Sector from 2005 to 2015 using the Vector Autoregressive framework (VAR).

**Methodology**

The research work was conducted in the petroleum sector of Nigeria using eight companies listed in Nigeria Stock Exchange - African Petroleum Plc, AfroilPlc, Chevron Oil Nigeria Plc, ConoilPlc, Eterna Oil & Gas Plc, Mobil Oil Nigeria Plc, OandoPlc and Total Nigeria Plc. Data availability are the key to an ex post research of this nature, hence Mobil, Total and Conoil Company were among the selected and used for data collection and analysis while other companies in the sector had scanty information on the variables under consideration. Annual data were obtained for Earnings per share (EPS) and Dividend per share (DPS) from the annual report and accounts of the selected companies.

EPS is measured as:  $EPS = \frac{\text{Proposed Dividend}}{\text{Outstanding Shares}}$  ..... (1)

While DPS is measured as:  $DPS = \frac{\text{Net Profit after Tax - Preference Dividend}}{\text{Number of Outstanding Shares}}$  ..... (2)

**Model Specification**

The Asset Pricing Model as the theoretical framework was adopted for this study. The Engle-Granger (2001) two step error correction model method was also is employed for model estimation. The models are:

$\Delta EPS_t = \alpha_0 + \alpha_1 DPS + \alpha_2 U_{t-1} + \epsilon_t$  ..... (3)

$\Delta EPS_t = \alpha_0 + \alpha_1 DPS + \alpha_2 RES_{t-1} + \epsilon_t$  ..... (4)

Where;  $\Delta$  = first difference analysis on the respective variables.

$\alpha_1$  = coefficient of the short-run relationship between the dependent and independent variable

$\alpha_2$  = coefficient of the long run relationship between the variables with a priori expectation of -1

$U_{t-1}$  or  $RES_{t-1}$  = residual from the linear integrated in order I(1) and  $\epsilon_t$  = disturbance term.

**Result**

**Descriptive Statistics**

Table 1: Summary Statistics

	MOBIL-DPS	EPS	CONOIL-DPS	EPS01	TOTAL-DPS	EPS02
Mean	197.182	293.809	664.090	850.3	673.541	956.092
Median	194	400	720	841	730	1000
Maximum	289	507	998	1206	1120	1402
Minimum	79	104	290	611	140	328
Std. Dev.	104.583	153.635	201.853	170.071	340.150	318.451
Skewness	0.424	-0.492	-0.410	0.332	-0.226	-0.363
Kurtosis	1.544	1.901	2.005	2.530	1.666	2.000
Jarque-Bera	3.463	2.976	2.310	0.822	2.675	2.103
Probability	0.167	0.213	0.3113	0.615	0.253	0.342

Source: E-view 9

The Jarque-Bera (JB) test in table 1 above is a test of the distribution of the error term. It uses the first 4 moments of the distribution – the mean, standard deviation, skewness and kurtosis. The results of the JB test had probability greater than 0.05, and the normality assumptions of the regression residuals for all the estimated equations were not rejected. The variables used for the regression residuals followed a normal distribution, which meant that the OLS estimates obtained were efficient and consistent.

**Correlation Analysis**

The correlation matrix above shows the strength and direction of relationship between the variables. It is reveal that EPS have strong positive relationship with MOBIL-DPS ( $r = 0.72$ ), CONOIL-DPS ( $r = 0.82$ ), EPS01 ( $r = 0.41$ ), TOTAL-DPS ( $r = 0.97$ ) and EPS02 ( $r = 0.91$ ) respectively. This means that an increase in the variables will increase EPS.

Table 2: Correlation Matrix

	MOBIL-DPS	EPS	CONOIL-DPS	EPS01	TOTAL-DPS	EPS02

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MOBIL_DPS	1	0.7197	0.2532	-0.1213	0.6589	0.7618
EPS	0.7197	1	0.8225	0.4082	0.9742	0.9108
CONOIL_DPS	0.2532	0.8224	1	0.7968	0.8824	0.7142
EPS01	-0.1214	0.4082	0.7968	1	0.5076	0.2752
TOTAL_DPS	0.6588	0.9742	0.8824	0.5076	1	0.9044
EPS02	0.7618	0.9108	0.7142	0.2752	0.9044	1

Source: E-view 9

**Stationarity Test**

The result of the ADF and Philip Peron unit root test is presented in table 4.3 and 4.4 respectively.

**Table 3: Augmented Dickey-Fuller (ADF) and Philip-Peron (PP) Unit Root Tests**

Variables	ADF Unit Root			PP Unit Root Test		
	Adf Stat	Order of Diff	Remark	PP Stat	Order of Diff	Remark
MOBIL-DPS	1.97592	1(0)	Non-Stationary	1.97592	1(0)	Non-Stationary
	<b>8.06887</b>	<b>1(1)</b>	<b>Non-Stationary</b>	<b>8.41233</b>	<b>1(1)</b>	<b>Non-Stationary</b>
	<b>16.5698*</b>	<b>1(2)</b>	<b>Stationary</b>	<b>17.2510*</b>	<b>1(2)</b>	<b>Stationary</b>
EPS	0.61972	1(0)	Non-Stationary	0.05986	1(0)	Non-Stationary
	<b>12.3967**</b>	<b>1(1)</b>	<b>Stationary</b>	<b>56.4019*</b>	<b>1(1)</b>	<b>Stationary</b>
	<b>11.8554**</b>	<b>1(2)</b>	<b>Stationary</b>	<b>55.2620*</b>	<b>1(2)</b>	<b>Stationary</b>
CONOIL-DPS	1.80474	1(0)	Non-Stationary	1.72027	1(0)	Non-Stationary
	9.68093	1(1)	Non-Stationary	9.44047	1(1)	Non-Stationary

	<b>19.6668*</b>	<b>1(2)</b>	<b>Stationary</b>	<b>19.6668*</b>	<b>1(2)</b>	<b>Stationary</b>
	3.95637	1(0)	Non-Stationary	3.65496	1(0)	Non-Stationary
EPS01	3.02932	1(1)	Non-Stationary	0.15519	1(1)	Non-Stationary
	<b>6.75709**</b>	<b>1(2)</b>	<b>Stationary</b>	<b>6.62161*</b>	<b>1(2)</b>	<b>Stationary</b>
	2.73612	1(0)	Non-Stationary	2.95914	1(0)	Non-Stationary
TOTAL-DPS	10.0127	1(1)	Non-Stationary	18.5065*	1(1)	Stationary
	<b>13.4753**</b>	<b>1(2)</b>	<b>Stationary</b>	<b>26.3091*</b>	<b>1(2)</b>	<b>Stationary</b>
	<b>12.1520**</b>	<b>1(0)</b>	<b>Stationary</b>	<b>12.1520*</b>	<b>1(0)</b>	<b>Stationary</b>
EPS02	<b>29.6882*</b>	<b>1(1)</b>	<b>Stationary</b>	<b>49.5709*</b>	<b>1(1)</b>	<b>Stationary</b>
	<b>12.1420**</b>	<b>1(2)</b>	<b>Stationary</b>	<b>55.2620*</b>	<b>1(2)</b>	<b>Stationary</b>

\*, \*\* and \*\*\* indicates stationary at 1%, 5% and 10% respectively

Source: E-view 9

Looking at the ADF and PP statistic it reveal that at levels, only EPS02 was stationary and after differencing twice all the variables considered became stationary at order two that is 1(2). Since it is required theoretically that all variables must be integrated of the same order in VAR model, the ADF and PP are selected for the purpose for the study because they met these criteria.

### Co-integration Test

The Pedroni, Kao and ADF Test were used to ascertain the long run relationship between the variables under consideration; the result is presented as follows;

Table 4:Panel Co-integration Tests

Pedroni Residual Cointegration Test				
Estimation	Statistic	Prob	Weighted Stat	Prob
Panel v-Statistic	0.14084	0.444	0.1408	0.444
Panel rho-Statistic	2.2253	0.987	2.2253	0.987
Panel PP-Statistic	-6.1102*	0.000	-6.1102	0.000
Panel ADF-Statistic	NA	NA	NA	NA

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Kao Residual Cointegration Test				
ADF	4.8496*	0.0000		
Augmented Dickey-Fuller Test Equation				
RESID(-1)	-5.2441*	0.0000		
*stationary at 1% level of significance				

Source: E-view 9

The Pedroni Residual test on the panel PP-stat rejects the null hypothesis of no co-integrating relationship between the variables. But the Kao and ADF rejects the null hypothesis of no co-integrating relationship between the variables. Therefore, this means the variables converge in the long-run that is any variable that deviate after short-run shock will adjust back to equilibrium in the long-run. In table 5, the EPS model shows the dynamic interaction between earnings and dividend payouts. It also reveals that the 1 and 2 period lag used for MOBIL-DPS (-1) and MOBIL-DPS (-2) have no significant causality with current year EPS at 1% and 5% significance level. This does not spur EPS in the oil and gas sector significantly in Nigeria. Similarly, the 1 and 2 period lag for EPS (-1) and EPS (-2) has a significant causality with current year EPS. Their corresponding t-statistic value is > 2. This implies that how oil firms manage their previous year EPS influence on current year EPS positively. Similar, the 1 and 2 period lag for CONOIL-DPS and EPS01 have a non-significant causality relationship with current year EPS. This also implies that management attention to CONOIL and EPS01 in Nigeria economy has not yielded the desire result in promoting EPS in Nigeria oil industry.

Similarly, for the 1 and 2 period lag for TOTAL-DPS and EPS02, only the 1 year lag for TOTAL-DPS (-1) and EPS (-1)) that have a significant causality with current year EPS. This implies that an increase in the variables could spur up EPS during the period. The coefficient of determination ( $R^2$ ) and Adjusted ( $R^2$ ) for EPS model are 94% and 87% respectively. This means that all the variables employed in the EPS model account for about 87% approximately of total systematic change in EPS in Nigeria. The F-statistic is significant at a value of 13.83 at 1% level. This implies that there is a significant relationship between all endogenous variables. Therefore, the overall goodness-of-fit of the model was on the affirmative.

**Vector Autoregressive Estimation (VAR)**

Table 5: Vector Autoregressive Result

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	<b>MOBIL-DPS</b>	<b>EPS</b>	<b>CONOIL-DPS</b>	<b>EPS01</b>	<b>TOTAL-DPS</b>	<b>EPS02</b>
MOBIL-DPS(-1)	0.118677 (0.09139)	0.027913 (0.03450)	-0.118131 (0.13428)	-0.218665 (0.20888)	0.008027 (0.12350)	0.110818 (0.15090)
	[ 1.29861]	[ 0.80917]	[-0.87977]	[-1.04687]	[ 0.06500]	[ 0.73436]
MOBIL-DPS(-2)	0.004852 (0.04905)	-0.003488 (0.01849)	-0.005989 (0.07197)	-0.022463 (0.11196)	0.010659 (0.06620)	0.034058 (0.08089)
	[ 0.09891]	[-0.18864]	[-0.08322]	[-0.20063]	[ 0.16100]	[ 0.42104]
EPS(-1)	0.443014 (0.19431)	0.280833* (0.07442)	-0.115444 (0.28786)	-0.416872 (0.44774)	0.540956 (0.26511)	0.776381 (0.32362)
	[ 2.27991]	[ 3.77376]	[-0.40105]	[-0.93106]	[ 2.04046]	[ 2.39902]
EPS(-2)	0.060515 (0.11731)	0.100503* (0.04504)	0.121555 (0.17378)	0.028504 (0.27034)	0.282702 (0.15990)	0.234069 (0.19538)
	[ 0.51587]	[ 2.23162]	[ 0.69947]	[ 0.10544]	[ 1.76798]	[ 1.19801]
CONOIL-DPS(-1)	-0.032227 (0.06080)	0.016138 (0.02314)	0.067151 (0.09081)	0.095203 (0.14013)	0.039990 (0.08286)	-0.001443 (0.10123)
	[-0.53002]	[ 0.69744]	[ 0.73943]	[ 0.67937]	[ 0.48262]	[-0.01425]
CONOIL-DPS(-2)	0.004344 (0.03261)	0.013929 (0.01241)	0.010165 (0.04878)	0.003423 (0.07516)	0.019040 (0.04444)	-0.001663 (0.05431)
	[ 0.13319]	[ 1.12217]	[ 0.20838]	[ 0.04554]	[ 0.42839]	[-0.03062]
EPS01(-1)	-0.011047 (0.03989)	0.001311 (0.01518)	0.001031 (0.05910)	0.015120 (0.09273)	-0.028438 (0.05436)	-0.018894 (0.06642)

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	[- 0.27692]	[ 0.08633]	[ 0.01745]	[ 0.16306]	[- 0.52316]	[- 0.28446]
EPS01(-2)	-0.001829 (0.02115)	0.004080 (0.00805)	-0.001430 (0.03133)	-0.010887 (0.04922)	-0.003223 (0.02882)	-0.008670 (0.03522)
	[- 0.08650]	[ 0.50688]	[-0.04563]	[- 0.22120]	[- 0.11183]	[- 0.24619]
TOTAL-DPS(-1)	0.051154 (0.06504)	0.054690* (0.02478)	0.060276 (0.09637)	0.082733 (0.14990)	0.142397 (0.08936)	0.102530 (0.10831)
	[ 0.78650]	[ 2.20729]	[ 0.62545]	[ 0.55192]	[ 1.59360]	[ 0.94662]
TOTAL-DPS(-2)	0.017908 (0.03497)	0.020277 (0.01331)	0.004619 (0.05181)	-0.015586 (0.08060)	0.035340 (0.04811)	0.028304 (0.05824)
	[ 0.51205]	[ 1.52293]	[ 0.08915]	[- 0.19337]	[ 0.73457]	[ 0.48599]
EPS02(-1)	-0.021459 (0.05318)	0.044658* (0.02025)	0.103476 (0.07878)	0.071862 (0.12256)	0.137789 (0.07248)	-0.010519 (0.08926)
	[- 0.40353]	[ 2.20562]	[ 1.31346]	[ 0.58633]	[ 1.90119]	[- 0.11784]
EPS02(-2)	0.007729 (0.02891)	0.006601 (0.01100)	0.008413 (0.04282)	0.010291 (0.06662)	0.028942 (0.03939)	0.023894 (0.04859)
	[ 0.26739]	[ 0.59991]	[ 0.19645]	[ 0.15448]	[ 0.73466]	[ 0.49171]
C	-8.285629 (74.6183)	176.2535 (28.4134)	602.1019 (110.587)	917.0948 (172.235)	190.8848 (101.703)	640.3803 (124.389)
	[- 0.11104]	[ 6.20317]	[ 5.44458]	[ 5.32468]	[ 1.87689]	[ 5.14821]
R-squared	0.749656	0.937859	0.403685	0.250638	0.869457	0.794797
Adj. R-squared	0.476553	0.870069	-0.246840	-0.566847	0.727047	0.570940
F-statistic	2.744959	13.83475	0.620553	0.306597	6.105312	3.550464

Standard errors are in ( ) while t-statistic are in [ ]

**Impulse Response (IRF)**

The IRF was used to traces how the changes in one variable impact on current and future values of the endogenous variables in the model and the results are presented in table 6 below. The impulse response of MOBIL-DPS to other variables from table 6 shows the impulse response of MOBIL-DPS to EPS, CONOIL-DPS, EPS01, TOTAL-DPS and EPS02. With the impulse is MOBIL-DPS, every response of EPS and TOTAL-DPS are all positive at each time responsive period. Almost all responses of CONOIL-DPS and EPS02 are positive except for period 2, and the value fluctuates around the zero line while every response of EPS01 is negative at each time responsive period.

Table 6: Impulse Response of Mobile-DPS

<b>Response of MOBIL-DPS:</b>						
<b>Period</b>	<b>MOBIL-DPS</b>	<b>EPS</b>	<b>CONOIL-DPS</b>	<b>EPS01</b>	<b>TOTAL-DPS</b>	<b>EPS02</b>
1	55.00535	0.000000	0.000000	0.000000	0.000000	0.000000
2	9.747997	12.64775	-0.955000	-0.048450	1.603275	-0.782640
3	2.913713	6.767139	3.587466	-2.088699	1.312344	1.025281
4	0.871374	5.439290	3.499947	-1.539323	0.993176	0.809188
5	0.674402	3.937069	2.619700	-1.268704	0.721195	0.686294
6	0.517855	3.002074	1.966112	-0.955028	0.540516	0.516487
7	0.400239	2.279804	1.490608	-0.725142	0.410031	0.392340
8	0.303379	1.733236	1.132957	-0.550172	0.311670	0.297602
9	0.230250	1.316575	0.860911	-0.418022	0.236810	0.226128
10	0.174836	1.000119	0.654019	-0.317559	0.179893	0.171783

With hen the impulse of EPS in table 7, the response of MOBI-DPS has an obvious fluctuation. We experience a highest positive effect on the 1<sup>st</sup> month and a lowest positive effect on the 10<sup>th</sup> month. The response of CONOIL-DPS has a smooth fluctuation and these are more varied on the third half of the year while all the response of EPS01 are negative and smooth in change. The response of TOTAL-DPS and EPS02 are positive and the change is smooth. And with the impulse of CONOIL-DPS in table 8, the response of MOBIL-DPS has also shown an obvious fluctuation. There is highest positive effect on the 4<sup>th</sup> month, lowest negative effect on the 3<sup>rd</sup> month and almost all responses of EPS are positive except for the 2<sup>nd</sup> year while there is distinctive effect on

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the 2<sup>nd</sup> half year. The response of TOTAL-DPS and EPS02 has a smooth fluctuation and is positive while that of EPS01 were all negative.

**Table 7: Impulse Response of EPS Response of EPS:**

Period	MOBIL-DPS	EPS	CONOIL-DPS	EPS01	TOTAL-DPS	EPS02
1	4.510935	23.34724	0.000000	0.000000	0.000000	0.000000
2	2.069487	7.048947	5.484567	-2.739266	1.345843	1.628723
3	0.189280	7.457998	5.087050	-1.870475	1.318583	0.998343
4	0.775447	4.719845	3.302309	-1.655236	0.889209	0.908925
5	0.622477	3.782609	2.465278	-1.190944	0.674261	0.644059
6	0.506895	2.838226	1.857828	-0.908854	0.510991	0.492302
7	0.378616	2.169529	1.416459	-0.686795	0.389666	0.371395
8	0.288071	1.645097	1.076029	-0.522645	0.295990	0.282746
9	0.218432	1.250296	0.817577	-0.396900	0.224877	0.214696
10	0.166027	0.949592	0.621004	-0.301554	0.170811	0.163128

**Table 8: Impulse Response of Conoil-DPS Response of CONOIL-DPS:**

Period	MOBIL-DPS	EPS	CONOIL-DPS	EPS01	TOTAL-DPS	EPS02
1	-65.07519	32.51949	59.04271	0.000000	0.000000	0.000000
2	-9.265791	-3.940489	10.47362	-5.538740	1.187734	3.773917
3	-1.043772	3.269143	2.115951	-1.258366	0.343810	0.730585
4	0.794555	1.820674	1.112297	-0.853783	0.296819	0.491624
5	0.338810	1.859910	1.110725	-0.506499	0.309622	0.269673
6	0.243229	1.318975	0.868760	-0.421992	0.239856	0.228611
7	0.170976	1.014822	0.664189	-0.319120	0.182484	0.172398
8	0.133741	0.765114	0.501558	-0.243980	0.137879	0.132056
9	0.101640	0.582485	0.380819	-0.184873	0.104732	0.100003
10	0.077390	0.442269	0.289223	-0.140476	0.079554	0.075995

With the impulse is EPS01 in table 9, then every response of MOBIL-DPS, EPS, TOTAL-DPS and CONOIL-DPS are all positive at each time responsive period except for the 1<sup>st</sup> and 2<sup>nd</sup> period for EPS and CONOIL-DPS. All response of EPS02 are negative except for period 2 and 3 and the value fluctuate around the line zero.

**Table 9: Impulse Response of EPS01**

Response of EPS01:						
Period	MOBIL_DPS	EPS	CONOIL_DPS	EPS01	TOTAL_DPS	EPS02
1	-70.04907	44.7742	119.6647	33.1365	0.000000	0.000000
2	-20.40512	6.36565	14.17257	3.90738	2.012481	2.620895
3	-3.166529	4.72764	-1.417108	0.93142	-0.778640	0.654610
4	0.074229	2.09404	-1.658841	0.42151	-0.488394	0.193327
5	-0.069401	1.25678	-0.973921	0.46085	-0.257897	0.250511
6	-0.157161	0.96802	-0.646667	0.32467	-0.175324	0.176771
7	-0.135958	0.74688	-0.484751	0.23889	-0.133413	0.129398
8	-0.101210	0.57002	-0.371282	0.18046	-0.102272	0.097587
9	-0.075807	0.43294	-0.282985	0.13730	-0.077866	0.074261
10	-0.057431	-	-0.215026	0.10437	-0.059144	-

*Relationship between Dividend.....*

		0.32876 4		8		0.05646 2

**Table10: Impulse Response of Total-DPS**

**Response  
of  
TOTAL-  
DPS:**

Period	MOBIL- DPS	EPS	CONOIL- DPS	EPS01	TOTAL- DPS	EPS02
1	-18.75947	49.11851	56.46075	-13.16677	29.05705	0.000000
2	4.028616	11.08144	10.96905	-9.181325	3.386973	5.025363
3	4.302806	15.68573	8.537503	-5.014163	2.501074	2.669447
4	2.765095	11.48240	7.136041	-3.654869	2.038946	1.967351
5	1.594720	9.077462	5.842314	-2.777348	1.619359	1.493404
6	1.186658	6.761109	4.439018	-2.154555	1.222110	1.165577
7	0.893381	5.154563	3.371835	-1.634310	0.927134	0.883856
8	0.684068	3.908880	2.557263	-1.242603	0.703346	0.672284
9	0.519342	2.971395	1.942840	-0.943311	0.534390	0.510274
10	0.394656	2.256838	1.475843	-0.716664	0.405945	0.387685

With the impulse is EPS01 in table 10, every response of MOBIL-DPS, EPS, CONOIL-DPS and EPS02 are all positive at each responsive period except for the 1<sup>st</sup> period for MOBIL-DPS while all responses of EPS01 are negative.

While in table 11, on the impulse response of EPS02 almost all the response of MOBIL-DPS, EPS, CONOIL-DPS and TOTAL-DPS are positive except for the 1<sup>st</sup> period of EPS and TOTAL-DPS. All responses of EPS01 were negative and that of EPS02 are positive except for the 2<sup>nd</sup> period.

**Table 11: Impulse Response of EPS02**

Response of EPS02:	MOBIL- DPS	EPS	CONOIL- DPS	EPS01	TOTAL- DPS	EPS02
1	32.13940	-62.19566	28.82036	-46.18719	-5.447832	36.47143
2	8.753670	22.92384	3.139704	-1.490228	3.036524	-0.383631
3	7.288578	12.82203	6.112054	-4.739499	2.190402	2.513541
4	2.227581	11.10198	6.678261	-3.023716	1.935384	1.581202

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5	1.424798	8.126664	5.352210	-2.559292	1.480563	1.380691
6	1.048066	6.134748	4.030065	-1.948834	1.107946	1.053662
7	0.812084	4.659689	3.050077	-1.482271	0.838555	0.801994
8	0.619555	3.539888	2.314648	-1.124522	0.636665	0.608346
9	0.470450	2.689988	1.758829	-0.854043	0.483795	0.461991
10	0.357269	2.043292	1.336174	-0.648803	0.367530	0.350971
Cholesky Ordering: MOBIL-DPS EPS CONOIL-DPS EPS01 TOTAL-DPS EPS02						

**Variance Decomposition (VDC)**

The results of the forecast error variance decomposition of the endogenous variables generated by the 6 variable, reduced VAR form model are shown in table. The impulse response functions trace the effects of a shock to one endogenous variable on other variables in the VAR, while the alternative variance decomposition was used to measures the proportion of forecast error variance in one variable explained by innovations in itself and the other variables. The results revealed that the percentage of variance explained by own shock for EPS falls to about 96% in the 1<sup>st</sup> quarter and continues to fall until it ends with an average of 84% at the end of the 10<sup>th</sup> period. This is evidence that EPS is endogenous with the remaining factors accounting for the volatility in EPS to varying degrees.

**Table 12: Variance Decomposition of EPS: VAR (in percent of total variance)**

<b>Variance Decomposition of EPS:</b>							
<b>Period</b>	<b>S.E.</b>	<b>MOBIL-DPS</b>	<b>EPS</b>	<b>CONOIL-DPS</b>	<b>EPS01</b>	<b>TOTAL-DPS</b>	<b>EPS02</b>
1	23.77903	3.598693	96.40131	0.000000	0.000000	0.000000	0.000000
2	25.71888	3.723774	89.91937	4.5475835	1.134390	0.273832	0.401043
3	27.37207	3.292329	86.80949	7.4688044	1.468470	0.473813	0.487090
4	28.06012	3.209220	85.43373	8.4920370	1.745310	0.551284	0.568420
5	28.4680	3.16571	84.7681	9.000315	1.87065	0.59169	0.60343

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	8	2	9		8	4	0
6	28.6971 3	3.14658 0	84.3986 1	9.2763329	1.94121 3	0.61399 3	0.62326 5
7	28.8295 5	3.13498 6	84.1913 5	9.4327058	1.98017 4	0.62663 4	0.63414 8
8	28.9055 5	3.12845 5	84.0731 2	9.5217431	2.00247 9	0.63382 9	0.64038 6
9	28.9493 4	3.12469 0	84.0054 8	9.5727174	2.01521 7	0.63794 7	0.64395 0
10	28.9745 8	3.12253 3	83.9666 3	9.6019867	2.02253 7	0.64031 1	0.64599 9

Source: E-view 9

The VDC reveal the significant role of the nominal variables. At the 2<sup>nd</sup> quarter, the fraction of EPS forecast error variance attributable to variations in CONOIL-DPS is only about 5.0% approximately. It however, increases from the 3<sup>rd</sup> quarter up to about 7.5% and at the end of the 10<sup>th</sup> quarter, the contribution averages around 9.60%. The variance of TOTAL-DPS accounts for only about 27% in the 2<sup>nd</sup> quarter and increases to about 60% in the 5<sup>th</sup> quarter and increases further in the long-term to value of about 64% on average. The variance of MOBIL-DPS accounts for about 3.7% in the 2<sup>nd</sup> quarter decreases to about 3.2% in the 5<sup>th</sup> quarter and further decreases in the long-term to an average value of 3.1%. The overall finding is an evidence of the importance of nominal variables in EPS contributing to fluctuations in Nigeria.

The essence of this is that a number of scholars and investors in Nigeria have no knowledge and idea of dividend policy and their application in the country. As a result, they dash into investment without knowing the outcome of their investment. Revitalizing education per say is the only means through which the gap can be closed. This will enhance the understanding of dividend policy by scholars and investors thereby aiding economic development in Nigeria.

### **Conclusion and Policy Implication**

The assumption that there are numerous variables that may affect earnings per share (EPS) and that there are different channels through which the Earnings Per Share (EPS) fluctuations of a firm can be shown and that the ultimate effect on firm performance may be lessened depending on the policy of the management in the industry concerned. This study adopted the Vector

Autoregressive (VAR) data based on annual time series for Nigeria to analyze the relative importance of the relationship between dividend payout rate and earnings in the oil and gas sector in Nigeria. The original test of the descriptive statistics and unit root were carried out. The correlation and co-integration test were also used to ascertain the direction and strength of the relationship between the variables. The unrestricted VAR, impulse response and variance decomposition were used to ascertain the dynamic relationship between dividends ratio and earnings.

The findings reveal that all the variables were integrated of order 1(2), with strong positive relationship between the variables. There is an evidence of a co-integrating relationship between the variables. The result further reveal that the past values of EPS, TOTAL-DPS and EPS02 nominal shock significantly contributes to EPS appreciation in the oil industry in Nigeria. Similar, the impulse response of EPS has a positive effect on the endogenous variables while except for EPS01. The impulse responses of MOBIL-DPS, CONOIL-DPS, TOTAL-DPS and EPS02 have a positive effect on EPS, and EPS01 has a negative effect on EPS. Based on the analysis, the study concludes that the endogenous variables used in the model are significant determinant of EPS in the Nigeria oil industry.

### **Policy Recommendations**

The study recommends the follows:

1. The policy on EPS01 should be properly and seriously checked by the management of oil industry in Nigeria as it is one of the causes EPS decline in the industry.
2. Policy attention to MOBIL-DPS, CONOIL-DPS, TOTAL-DPS and EPS02 by the management is in the right direction. However, more serious policy attention should be paid to the achievement the desired objectives of increasing EPS in Nigeria oil industry to boost economy growth.
3. Lastly a more serious effort should be made to improve EPS and dividends payout to propagate awareness that promote investment in the oil sector in Nigeria economy.

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